

Message Text

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PAGE 01 ALGIER 02297 121512Z

ACTION EB-08

INFO OCT-01 NEA-10 ISO-00 CAB-02 CIAE-00 DODE-00

DOT-00 INR-07 NSAE-00 FAA-00 /028 W

-----060647 121517Z /53

P R 121455Z SEP 77

FM AMEMBASSY ALGIERS

TO AMEMBASSY CONAKRY PRIORITY

INFO SECSTATE WASHDC 7169

USDOC WASHDC

LIMITED OFFICIAL USE ALGIERS 2297

E. O. 11652: N/A

TAGS: EAIR, AG, GV

SUBJ: GRUMMAN SALES EFFORTS FOR GULFSTREAM II

REF: ALGIERS 2287(NOTAL)

1. OUBARI FINALLY TELEPHONED THIS MORNING, SEPT 12. HE EXPLAINED THAT REASON HE HAS BEEN OUT OF CONTACT IS THAT ALGERIAN DEFENSE MINISTRY OFFICIALS INSISTED ABRUPTLY ON THURSDAY THAT DEMONSTRATIONS BE CONDUCTED IN OUTLYING DESERT AREAS, AND HE AND HIS SALES TEAM JUST RETURNED YESTERDAY (SUNDAY) EVENING. HE SAYS IT WAS HIS UNDERSTANDING THAT IF IT WAS NOT POSSIBLE TO GET TO CONAKRY SEPT 6, 7, 8 OR 9 THEN THE CUSTOMERS WOULD CONTACT HIM IN US SOMETIME AFTER FIRST OCTOBER. ON THIS UNDERSTANDING OUBARI AND HIS SALES TEAM DEPARTING TODAY FOR US VIA LONDON. OUBARI'S TELEPHONE IN SAV-ANNAH IS 912-964-3292; HOME PHONE 912-925-7036; TELEX 54 6470.

2. OUBARI VERY PLEASED WITH WAY DEMONSTRATION WENT IN ALGERIA. HE EXPECTS RETURN IN ABOUT THREE WEEKS TO SIGN CONTRACT. INITIAL CONTRACT PROBABLY WILL BE FOR ONE AIRCRAFT, BUT OUBARI AND EMBASSY BELIEVE CHANCES EXCELLENT FOR AT LEAST ONE FOLLOW-ON SALE.

3. COMMENT: OUBARI VERY SORRY ABOUT NOT BEING ABLE TO GET TO CON-
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AKRY. HE SAYS HAD HE TRIED TO CUT SHORT HIS TIME IN ALGERIA IN ORDER SPEND BRIEF TIME IN CONAKRY, CHANCES WERE HE WOULD HAVE MADE NEITHER RPT NEITHER SALE. HE CHOSE CONCENTRATE ON ALGERIA, AND HE BELIEVES HE MADE CORRECT DECISION.HAYNES

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: NEGOTIATIONS, AVIATION AGREEMENTS, AIR ROUTES
Control Number: n/a
Copy: SINGLE
Sent Date: 12-Sep-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 22 May 2009
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977ALGIER02297
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770329-1115
Format: TEL
From: ALGIERS
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770976/aaaacmcl.tel
Line Count: 59
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 661e8648-c288-dd11-92da-001cc4696bcc
Office: ACTION EB
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: 77 ALGIERS 2287
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 18-Nov-2004 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 1314426
Secure: OPEN
Status: NATIVE
Subject: GRUMMAN SALES EFFORTS FOR GULFSTREAM II
TAGS: EAIR, AG, GV
To: CONAKRY
Type: TE
vdkgvwkey: odb://SAS/SAS.dbo.SAS_Docs/661e8648-c288-dd11-92da-001cc4696bcc
Review Markings:
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